

# ORIGINAL



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ARIZONA CORPORATION COMMISSION 2007 DEC 19 A 10:56

December 19, 2007

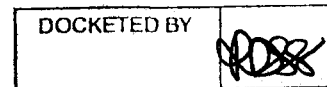
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Arizona Corporation Commission  
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DEC 19 2007

Mr. Thomas M. Forte, Consultant  
Technologies Management, Inc.  
2600 Maitland Center Parkway, Suite 300  
Maitland, Florida 32751



RE: STAFF'S LETTER OF INSUFFICIENCY AND THIRD SET OF DATA REQUESTS  
TO CORDIA COMMUNICATIONS CORP. DOCKET NO. T-20439A-06-0076

Dear Mr. Forte

On December 8, 2006 Cordia Communications Corp. ("Cordia"), filed an application for approval of a Certificate of Convenience and Necessity ("CC&N") to provide Resold Long Distance and Facilities-Based Local Exchange Telecommunications Services in the State of Arizona. The application is not yet sufficient. This data request lists the information Staff needs to complete its analysis of your application. Please consider this as Staff's third set of data requests to Cordia in the above-referenced matter.

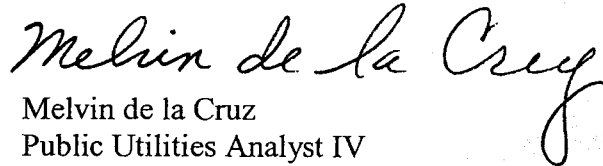
For the purpose of this data request set, the words "Cordia", the "Company", "you", and "your" refer to Cordia Communications Corp. and any representative, including every person and/or entity acting with, under the control of, or on behalf of Cordia. For each answer, please identify by name, title, and address each person providing information that forms the basis for the response provided. These data requests are continuing, and your answers or any documents supplied in response to these data requests should be supplemented with any additional information or documents that come to your attention after you have provided your initial responses.

Please provide Docket Control with the information being requested within 10 days of the date of this letter. Please mail an original plus 13 copies to: Docket Control, Arizona Corporation Commission, 1200 W. Washington Street, Phoenix, Arizona 85007. If no response is received or all deficiencies are not remedied within 30 days, Staff will recommend that the application be terminated pursuant to A.A.C. R14-2-1103(B)3 and A.A.C. R14-2-510(E)3. If the application is terminated, the Applicant cannot discontinue the telecommunication services it is authorized to provide in the state of Arizona, until such time as a new application is filed with and approved by the Commission.

Mr. Thomas M. Forte, Consultant  
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Remember that information submitted for a CC&N will be made a part of the public record (including financial statements). Any information designated as confidential will not be accepted by Docket Control. If you have any questions, please contact me at (602) 542-0821. Thank you for your prompt response to this request.

Respectfully,

A handwritten signature in cursive script that reads "Melvin de la Cruz". The signature is written in black ink and is positioned above the printed name and title.

Melvin de la Cruz  
Public Utilities Analyst IV  
Utilities Division

MD:tdp

Enclosure(s)

cc: Docket Control Center

**STAFF'S THIRD SET OF DATA REQUESTS FOR  
CORDIA COMMUNICATIONS CORP.  
DOCKET NO. T-20439A-06-0076**

Please make certain that each numbered item and each part of the item is answered completely. In order for Staff to continue with its review of this application, the following information must be submitted:

1. Please refer to Question A-11 of the Application and Petition for Certificate of Convenience and Necessity ("CC&N") which was signed by Wesly Minella on February 1, 2006. This question asks if the Applicant or any of its officers, directors, partners, or managers has been or are currently involved in any formal or informal complaint proceedings pending before any state or federal regulatory commission, administrative agency or law enforcement agency. The response to this question was "Not Applicable". Staff's investigation has revealed at least 23 instances where the Federal Communications Commission has initiated formal complaint proceedings against Cordia for alleged slamming violations. Staff's investigation also revealed that the Iowa Utilities Board has sanctioned Cordia for slamming violations. Furthermore, the State of New Jersey Public Utilities Board has indicated that they have levied fines against Cordia for slamming violations. Information gathered from the State of California Public Utilities Commission ("CPUC") shows that Cordia withdrew its application for Registration as an Interexchange Carrier after being confronted by the CPUC with allegations that Cordia misrepresented material facts on application 07-05-021. Please provide a detailed explanation of all of these findings and why Cordia had not disclosed this on the application for a CC&N.
2. Please refer to Question A-12 of the Application and Petition for Certificate of Convenience and Necessity ("CC&N") which was signed by Wesly Minella on February 1, 2006. This question asks if the Applicant or any of its officers, directors, partners, or managers has been or are currently involved in any civil or criminal investigation, or had judgments entered in any civil matter, judgments levied by any administrative or regulatory agency, or been convicted of any criminal acts within the last ten (10) years. The response to this question was "Not Applicable". Staff investigation revealed that the State of Oregon Civil Enforcement Bureau initiated proceedings that Cordia was allegedly engaged in unlawful trade practices. Please provide details of this case and if it has been resolved. Also provide a list of owners, partners and senior directors who would have had knowledge of this case. In your response, explain why no mention of the Oregon case was indicated in the application for CC&N.
3. The State of Oregon reported that it cancelled Cordia's Certificate of Authority to provide telecommunication services in Oregon in 2007. Please provide details of this cancellation.
4. Please provide business details of any parent company or subsidiaries or affiliates of Cordia.